

Position Title: Outside Sales Account Executive

Description: Successful and growth-oriented central Florida industrial distributor / fabricator is seeking a highly motivated, success oriented, and experienced hands-on salesperson to cover our central Florida territory. This is a full-time outside sales position that involves the direct marketing of our products and services to a wide variety of industrial markets. If you are a success-minded person who enjoys a family friendly work environment, Flow Components and Equipment Supply is ready to give you the opportunity to achieve your goals. The earning potential is all up to you in this salary plus commission based sales position.

About the company: We are a financially solid, progressive, and growth-oriented central Florida industrial distributor. We have over 30 years in the industry, and are looking to continue our successful expansion into new markets. The power generation, food, mining, construction, chemical, OEM, transport, pulp and paper and steel industries continue to benefit from our skilled and experienced staff and our state of the art warehouse and fabrication facilities in Mulberry, Florida. Please visit our website at www.flowcomponentsusa.com to see a listing of our best-selling products and services.

Required Experience:

- 4+ years progressive experience in outside sales
- Ability to generate new business and new clientele
- Ability to work independently
- Contractual commitment to work full-time (no sideline or concurrent jobs)

Preferred:

- Knowledge of gaskets, hoses, pumps, mechanical seals, expansion joints & packing
- Background in power generation, mining and chemical processing

Required Education:

High School or higher

Opportunities exist in several territories

Job Status:

Fulltime

Contact:

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FLOW COMPONENTS & EQUIPMENT SUPPLY

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